## Gavin L Bird

Year of birth: 1958

Marital status Divorced with two children

Education OND, HND in Building & Construction (Guildford School of Technology)

Other positions held: Commercial Director of Alexander and Law Limited

## Profile:

Gavin began his 10 year career with John Lelliott Limited in London as an assistant surveyor rising to surveyor, senior surveyor, then eventually project(s) surveyor. The company was initially focused on refurbishment of Grade I & II listed building projects, where he was a site based surveyor learning the building process and the associated time and costs involved in this specialised form of construction. The company then saw further opportunities in other sectors of construction, where he was involved in several 'new build' projects including luxury blocks of flats and industrial units, before eventually going on to fast track office 'fit-out' projects, where he developed his estimating skills.

Gavin was then a senior surveyor at Nico Construction Limited an American specialist fast track office 'fit-out' company. His role involved estimating and traditional surveying and after a successful year he established a satellite office in Reading, bidding for projects in the Thames Valley corridor.

He then joined Conder a large D&B company in Winchester to head up the surveying/ estimating in a new division specialising in interiors and refurbishment in Egham.

During the 1990s, Gavin gained experience as a consultant working for administrators, as well as carrying out free-lance estimating and surveying for various main contractors and architects practices, before being approached to manage a team of estimators and surveyors for a shop fitting company in Evesham. The work was nationwide, including bank refurbishments, car showrooms, plumb and build centres, building societies.

GAvin was approached by a newly established company in London, Alexander & Law Limited to carry out 'fit-out' works, primarily to individual FMs in the city. The role was all encompassing, including contracts management, estimating and surveying. He assisted in developing the company, contributing to the sales and marketing, supervision of additional staff on both construction and surveying sides. After four years this lead to a directorship in the company. The company continued to grow over the coming years, carrying out larger fit-out works, new build and major traditional refurbishment projects. His role continued to develop until he was primarily in charge of all pre-contract works, including marketing, sales and estimating, which when successful, were passed onto the post-tender team to progress.

Gavin has been working for Bespoke Property Consultants for the past two years, using the experience gained from his various previous roles to understand and become proficient in preparing viability appraisals and reports in both HCA-EAT and GLA formats to both developers and local authorities. He is able to use this skill to report on other consultant's viability reports and use his extensive pre-contract experience to not only analyse their cost plans, but also prepare new cost plans if required.