

Simon Corp

BSc



Year of birth: 1969

Academic qualifications: BSc (Hons) Residential Development
Nottingham Trent University

Summary of experience:

Simon's experience spans proactive identification of new development opportunities from a network of contacts, following up planning leads and saturation search exercises. He produces feasibility schemes, is involved in managing planning, procurement processes and carrying out financial appraisals. He is fully conversant with a range of spreadsheet based models including SDS Pro-val and Pamwin and HCA's EAT.

Key roles have involved negotiating with vendors and managing the acquisition process liaising with valuers and solicitors as required, Local Authority liaison and negotiating s106 agreements, Appointing and managing consultants, tendering projects and project managing schemes onto site. He has experience of using HCA IMS system and ensuring files comply with HCA audit requirements

Project management of scheme to ensure target dates are achieved and cost parameters met, problem solving on site and liaison with internal clients. Trouble shooting difficult projects to bring them back on programme.

Previous roles:

Aldwyck Housing Association, Luton, Beds, Senior Development Officer - Managing development activity in three LA areas in Bedfordshire. New business development, project managing schemes to completion ensuring cost control, appointing and managing consultants, maintaining client liaison.

Raglan Housing Association, Bournemouth, Area Development Manager - Managing the Dorset development programme, new business development, project managing schemes to completion ensuring cost control, supervising a Development Officer. Appointing and managing consultants, maintaining client liaison, Local Authority liaison.

Hampshire Voluntary Housing Society, Business Development Manager - Sole responsibility for new business development, developed relationships with new LA partners, site finding, appraising sites and managing acquisitions through to completion.

James Butcher Housing Association, Development Manager - New business development, managing a development programme, supervising an Assistant Development Manager, appraising new development opportunities and acquiring sites, project management responsibility ensuring cost and quality control.

Sarsen Housing Association, Devizes, Area Development Manager - New business development, managing three LA areas and LA liaison, project management responsibility ensuring cost and quality control, managed the programme in Swindon involving a partnering programme with three other RSL's and a national contractor

Eastleigh Housing Association, Senior Project Manager - Responsibility for home LA development programme, new business development and LA liaison, project management responsibility ensuring cost and quality control, supervising Project Managers, deputising for head of department

Spectrum Housing Group (formerly Western Challenge) –managing a portfolio of projects in Southampton and New Forest and site finding/developing new business.