

Terry Sullivan

Year of birth:	1958
Academic qualifications:	ONC & HNC Construction, Law & Economics Supplements (merits and distinctions in most subjects)
Other positions held:	Director of A2Dominion Enterprises Ltd Director of T5 Homes (JV with BAA) Board Member of Rosebery Housing Association Board Member of Airways Home Ownership Director of Airways Enterprises Ltd Chairman of Branford Civil & Marine Ltd

Summary of experience:

An extremely experienced Quantity Surveyor and Project Manager across a whole range of projects from small repair, refurbishment and extension projects to multi-million pound, refurbishment, conversion and new build projects encompassing large housing projects, district general hospitals, shopping centres and offices.

Experienced across most disciplines, predominantly quantity surveying but with experience of sales and marketing, estimating and project management

Anderson Bourne, Principal - Founded this Consultancy firm to provide cost and development advice to a range of clients, contractors and individuals.

Barnfield Group, Commercial Director - Responsible for all surveying, estimating and marketing of this general contractor with specific targets to broaden their client base into other sectors and housing development. During the early period gained the company technical registrations with Zurich, NHBC, Link Up and Constructionline and increased their turnover from £1m to £7m along with their profit.

Templeman Estates Ltd, Managing Director - Founded this new company to carry out private development and Housing Association development.

Fastnet Properties Ltd, Managing Director - Overall responsibility for day to day management of property

operations. Acquisitions of new sites, financial and construction management of existing sites. Reporting direct to Chairman.

Berkeley Partnership Homes Ltd, Managing Director - Responsible for co-ordinating the Group's activities in affordable housing, including negotiation of section 106 agreements and bidding for work with Local Authorities and Housing Associations. This included project identification, land finding, negotiation of building contracts and overall supervision of projects from inception to completion. Many of the projects were mixed schemes with housing for sale and I was therefore, involved in speculative development as well as the contracting work.

This company had been in place for several years but had not won any work and I therefore took this company from zero to a turnover of £14m in just under three years returning a gross margin of over £1m. Reporting direct to Group Chairman.

Other Directorships: Integer Intelligent & Green Hsg Project

Willmott Dixon Housing (Southern) Ltd , Sales Director - Solely responsible for the business development of this £26m division of Willmott Dixon Housing Ltd. Working primarily in the social housing sector but with some private developers, NHS Trusts and Universities. Involved in strategic business planning and entering new markets such as MOD/DWS and NHS Trusts. Again due to my surveying background I had detailed involvement in the tender process, adjudication and negotiation of contracts.

Walter Llewellyn & Sons Ltd, Chief Surveyor, Surveying Director, Commercial Director, Sales & Marketing Director - Steadily promoted within this organisation up to Commercial Director, managing over 30 staff in the Surveying, Estimating and Buying Departments. The workload ranged across all commercial, housing and healthcare fields from general works up to multi million pound prestige office blocks, new build shopping centres and District General Hospitals.

Deacon Contractors Ltd, Senior Contract Surveyor - Responsible for all quantity surveying duties on a range of commercial and industrial projects reporting direct to Board level.

Willment Brothers Ltd, Contract Surveyor - Responsible for a Central London high quality office - refurbishment and extension and new build industrial development.

Willett Ltd, Indentured Trainee Surveyor, Assistant Surveyor - Site based trainee surveyor on a range of housing and commercial projects. Successfully completed indentures and was appointed as an Assistant Surveyor.